

'Helping you achieve your objectives by guiding you through the grants maze, securing the maximum available funding and providing specialist skills to deliver innovative solutions.'

Questions we can help you answer:-

- What is the grants strategy, does your organisation qualify for a grant?
- Is the organisation innovative enough to secure funding?
- Is the idea eligible for one of the 3,500 grants available?
- Does the organisation have the skill, expertise and human resource to manage the project?
- Does the organisation have the financial capability to fund the project?



Turning idea's into reality - the Andante approach

A CHOICE OF PROFESSIONAL SERVICES AVAILABLE FROM Andante [UK] Ltd

INTRODUCTORY PHASE

- Sign a non disclosure agreement to protect your intellectual property followed by a discussion to understand your organisation and its goals
- o Funding is our business. We are experts in matching available grants to your objectives, identifying innovative strategies you may not have even considered
- Agree scope, deliverables and budget for developing a grants strategy and sign a Grant Strategy Agreement

PHASE TWO - DEVELOPMENT OF A GRANTS STRATEGY

- o Investigate and establish that your organisation qualifies for a grant
- o Help you identify the appropriate skills and available resource required to apply for a grant
- o Verify that your organisation is innovative enough to qualify for a grant
- o Conduct a grant search and find available grants that align to your goals and objectives
- o Evaluation of your market research, business plan and "go to market" planning
- o Present recommendations for the grants strategy and identify additional support services
- o Recommend other possible innovative funding opportunities if appropriate
- Agree scope and cost of any optional pre-grant support services you may require, and sign a Grant Application Agreement

PHASE THREE - GRANT APPLICATION

- No win no fee grant application support
- o To qualify for one of the 3,500 possible grants available, applications must be written and presented in the correct manner. We help you choose the correct language and in some cases present your application to the funding authorities in person. In these areas we have achieved a 90% success rate

PHASE FOUR - PROJECT DELIVERY

 With access to a team of hand picked professionals we can provide the skill and expertise to help deliver your project and achieve your objectives on time and within budget

Pre funding support services

- Pre-application feasibility, grant strategy, research and report
- NO WIN NO FEE grant application support

Optional services

- Pre-application project team assessment
- Pre-application business planning support
- Pre-application market research & competitor analysis

Post funding support services

- Patents and Trade Marks
- Project management & procurement
- Product development programmes
- "Go to market" planning
- Building sales tools
- Team training plans
- Commercial launch planning
- Marketing plans